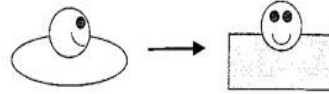
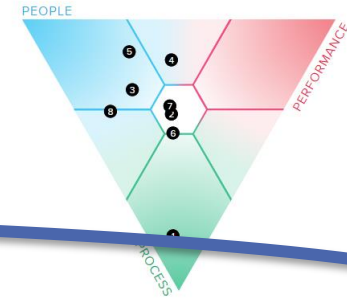


Module 2 recap

Personal & Positional power



A chooses to build rapport with B and starts matching.



INTRINSIC motivation

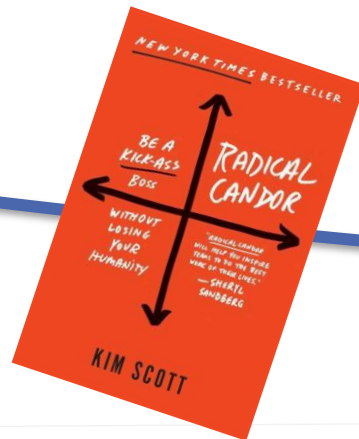
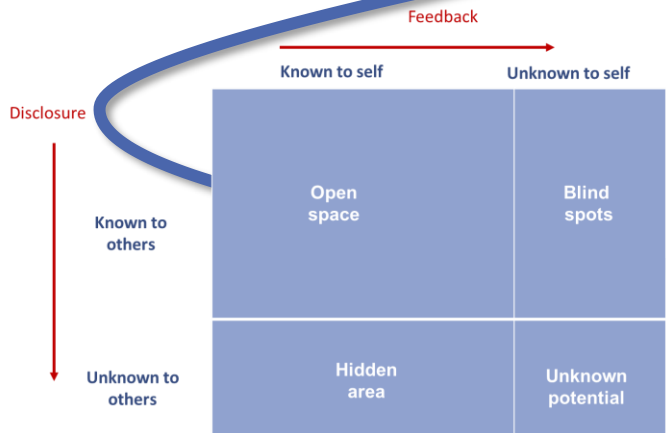
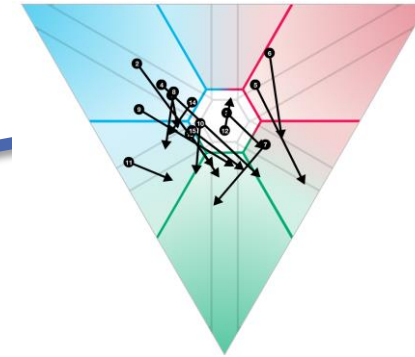


Interest and enjoyment in the task itself

EXTRINSIC motivation



Outcome that will result by doing the task



Situation	Describe situation with specifics, place, time, circumstance
Behaviour	Describe what you observed (not your feeling or impression)
Impact	Describe specific result of the behaviour



Qualtrics 360 Feedback Evaluation
3rd December 2020

